

Outreach Influence Team Meetings

First Two Years

60-Minute Template (for Outreach Influence Team Meetings).

Time	4 Components	Instructions / Tools to Use	Presenter:
5 min	Introduction	Introduce the plan for the meeting, remind people of why we have these times by sharing a Scripture or a story, and then open in prayer.	Lead Pastor or OIL
15 min	Accountability & Inspiration	Influence leaders share a recent evangelistic conversation and lead the Team in the One-Degree Rule. Time people on the stories.	Lead Pastor or OIL
27 min	Instruction	Influence leader and pastor train Influence Team members using an outreach tool from the Toolkit. Practice use of the tool during the meeting or use it in the planning time.	Lead Pastor or OIL
10 min	Planning	Influence Team members take time to apply the instruction and plan how to intentionally prioritize outreach in their personal lives and ministries. Help team members plan how they are influencing their team in personal outreach and how they are integrating evangelism into their ministries.	Lead Pastor or OIL
3 min	Conclusion	Remind people of when next we will meet, what the key takeaway from this current meeting is, what you enjoyed most about the meeting, and close in prayer.	Lead Pastor or OIL

Month 1 – Theme: One Degree Rule and Sharing**Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
5 min	Introduction	Share why these meetings, and then share a Scripture that motivates you to reach out.	
20 min.	Instruction: One Degree Rule	Teach about the one degree rule and walk people through the temperature card. Have them fill it out for themselves.	
20 min	Accountability & Inspiration: One Degree Sharing	Have each person take a minute to a minute and a half to share their temp, story, and step from their card. Time them.	
10 min	Planning: Could you introduce your teams to one degree sharing?	Have each person respond to whether they could lead their team in a time like this, and what they would need to do so.	
5 min	Conclusion: A Look Ahead	Share next meeting and take a look ahead at the table of contents.	

LEADER NOTES:

Introduction: Share why you are initiating every 30 day infusions for outreach passion and practice. Share your need for regular infusions to stay focused on mission rather than falling into mission drift. Share a story from the gospels on Jesus' heart for the lost. Luke 19:1-10 is great if you want a suggestion. Or Luke 15 on the lost sheep, the lost coin, and the lost son.

Instruction:

Meeting One: One Degree Rule Sharing and Outreach Temperature Card

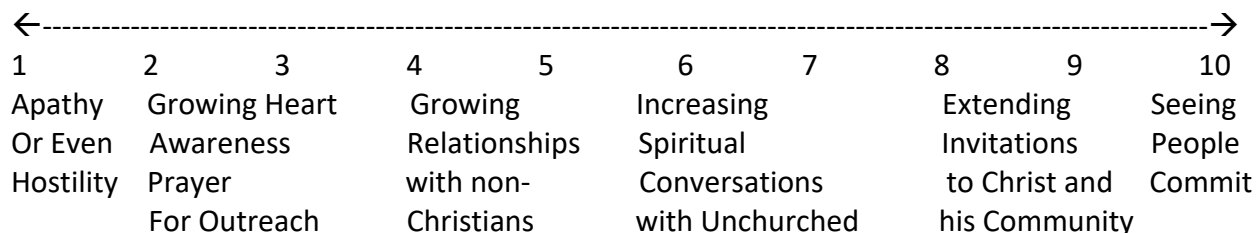
Use this card to fill out your temperature, write what has been encouraging for you in outreach, and how to increase your temperature in the next month. Then practice one degree sharing with each other, using this card and your responses. Give each person a time limit (1-2 min.).

Evangelistic Temperature (1 – 10) "When we are a ten, we pray often, notice people who are spiritually wandering, and enjoy making time in our schedule to connect with those who are far from God. In these seasons, our lights are shining, we speak of our faith often, we share stories

of what God is doing in our lives, and we share the gospel naturally. When our personal evangelistic temperature is at one, our hearts have cooled off, we are no longer praying for lost people, and we have become too busy with church programs or our personal interests to make space for people who are outside of God's family. We walk right past opportunities to let the light of Jesus shine and hardly notice. We rarely tell others about our faith, and we do not feel much urgency to communicate the gospel of Jesus. We are ice cold." Organic Outreach for Churches by Kevin Harney, p. 118 (Chapter 7).

Show one-degree video to introduce how you will be checking in on one another's progress in personal outreach each month. You will be learning more about the one-degree rule later.
<https://www.bing.com/videos/search?q=One+degree+rule+harney&PC=APMC&ru=%2fsearch%3fq%3dOne%2bdegree%2brule%2bharney%26form%3dAPMCS1%26PC%3dAPMC&view=detail&mmscn=vwrc&mid=68A1D4ACD11F94A07A3368A1D4ACD11F94A07A33&FORM=WRVORC>

Determining Your Personal Outreach Temperature:



Date	Outreach Temp.	What step or experience or story encouraged me last month?	What I do plan to do to raise my outreach temperature next month?

Sharing and Accountability: Conduct a one degree rule sharing time. Have people fill out the card and then take a minute to a minute and a half apiece to share their temperature, a story, and a step.

Planning: Ask if they could lead a one degree sharing with their team sometime in the next few months, and what help they would need to do so.

Conclusion: Remind people of why we are doing this monthly, set a date or announce the date, and let them take a look at the table of contents so they have some idea of where you are going.

Month 2 – Theme: The Mission of Jesus and the Mission of the Church

Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
2 min	Introduction	Today we will share our outreach temp and then focus on the mission of God.	
10 min	Accountability & Inspiration	Give people a moment to fill out their temperature card and then share with one another, a minute apiece or so.	
35 min	Instruction	Joining the Mission of God	
10 min	Planning	Think through how each ministry represented in the room contributes to the mission of Jesus. Think about when leaders might be able to communicate what they are learning to their leaders.	
3 min	Conclusion	Summarize the mission of God and our desire to truly have that mission characterize your church and your leaders and your discipling.	

LEADER NOTES:

Introduction: Today we will be looking at what the mission of Jesus looks like, and therefore what the mission of the church is. We will also be sharing our outreach temp, a story and a step to increase our temp. We are starting where we always do, in Scripture!

Inspiration and Accountability: Have people fill out their temperature card and then share for a minute apiece what they wrote.

Instruction:

Break your group up into four different groups (even if there is only one person per group).

Have each group read on of the following four passages, asking:

1. *What do we notice or learn about the mission of Jesus?*
2. *What implications might that have for our mission as the Church?*

- Luke 19:1-10

Jesus entered Jericho and was passing through. ²A man was there by the name of Zacchaeus; he was a chief tax collector and was wealthy. ³He wanted to see who Jesus was, but because he was short he could not see over the crowd. ⁴So he ran ahead and climbed a sycamore-fig tree to see him, since Jesus was coming that way.

⁵When Jesus reached the spot, he looked up and said to him, “Zacchaeus, come down immediately. I must stay at your house today.” ⁶So he came down at once and welcomed him gladly.

⁷All the people saw this and began to mutter, “He has gone to be the guest of a sinner.”

⁸But Zacchaeus stood up and said to the Lord, “Look, Lord! Here and now I give half of my possessions to the poor, and if I have cheated anybody out of anything, I will pay back four times the amount.”

⁹Jesus said to him, “Today salvation has come to this house, because this man, too, is a son of Abraham. ¹⁰For the Son of Man came to seek and to save the lost.”

- Luke 4: 14-21

¹⁴Jesus returned to Galilee in the power of the Spirit, and news about him spread through the whole countryside. ¹⁵He was teaching in their synagogues, and everyone praised him.

¹⁶He went to Nazareth, where he had been brought up, and on the Sabbath day he went into the synagogue, as was his custom. He stood up to read, ¹⁷and the scroll of the prophet Isaiah was handed to him. Unrolling it, he found the place where it is written:

¹⁸“The Spirit of the Lord is on me,
because he has anointed me
to proclaim good news to the poor.
He has sent me to proclaim freedom for the prisoners
and recovery of sight for the blind,
to set the oppressed free,

¹⁹ to proclaim the year of the Lord’s favor.”^[1]

²⁰Then he rolled up the scroll, gave it back to the attendant and sat down. The eyes of everyone in the synagogue were fastened on him. ²¹He began by saying to them, “Today this scripture is fulfilled in your hearing.”

- Matt. 28:16-20

¹⁶Then the eleven disciples went to Galilee, to the mountain where Jesus had told them to go. ¹⁷When they saw him, they worshiped him; but some doubted. ¹⁸Then Jesus came to them and said, “All authority in heaven and on earth has been given to me. ¹⁹Therefore go and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, ²⁰and teaching them to obey everything I have commanded you. And surely I am with you always, to the very end of the age.”

- John 20:19-23

¹⁹On the evening of that first day of the week, when the disciples were together, with the doors locked for fear of the Jewish leaders, Jesus came and stood among them and said, “Peace be with you!” ²⁰After he said this, he showed them his hands and side. The disciples were overjoyed when they saw the Lord.

²¹Again Jesus said, “Peace be with you! As the Father has sent me, I am sending you.”²²And with that he breathed on them and said, “Receive the Holy Spirit. ²³If you forgive anyone’s sins, their sins are forgiven; if you do not forgive them, they are not forgiven.”

Let each group share what they found.

Then summarize with the following:

God’s mission then is to:

REACH the lost (Luke 19: 1-10)

RESTORE the hurting (Luke 4:14-21)

REPRODUCE by making disciples that make disciples (Matt. 28: 18-20) and

RELEASE these disciples into God’s mission! (John 20: 19-23)

To put the pieces together, we *reach* the lost and *restore* the hurting by *reproducing* disciples and *releasing* them into God’s mission. What’s your level of passion for God’s mission? In what ways do you feel most engaged? Least engaged?

Finally, read this last passage together:

- Matthew 4:18- 20: Discipleship in a Nutshell!

¹⁸As Jesus was walking beside the Sea of Galilee, he saw two brothers, Simon called Peter and his brother Andrew. They were casting a net into the lake, for they were

fishermen.¹⁹ “Come, follow me,” Jesus said, “and I will send you out to fish for people.” ²⁰At once they left their nets and followed him.

What is a disciple? “One who apprentices to become like Jesus” by responding to Jesus’ invitation.

- “Come:” The “up” life of worship and being present with Jesus
- “Follow me:” The “in” life of Fellowship and Friendship with Jesus in his community
- “And I will make you fishers of men and women:” The “out” life of evangelism.

Is this your picture and practice of discipleship? Where do you feel most challenged by this picture?

Our goal: we all become this kind of missional disciple who is a witness to what God has done for us.

Planning: Have them consider how their ministry helps serve the mission of Jesus. And then how they could help the people they elade get more on bard this mission.

Conclusion:

Month 3 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

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LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

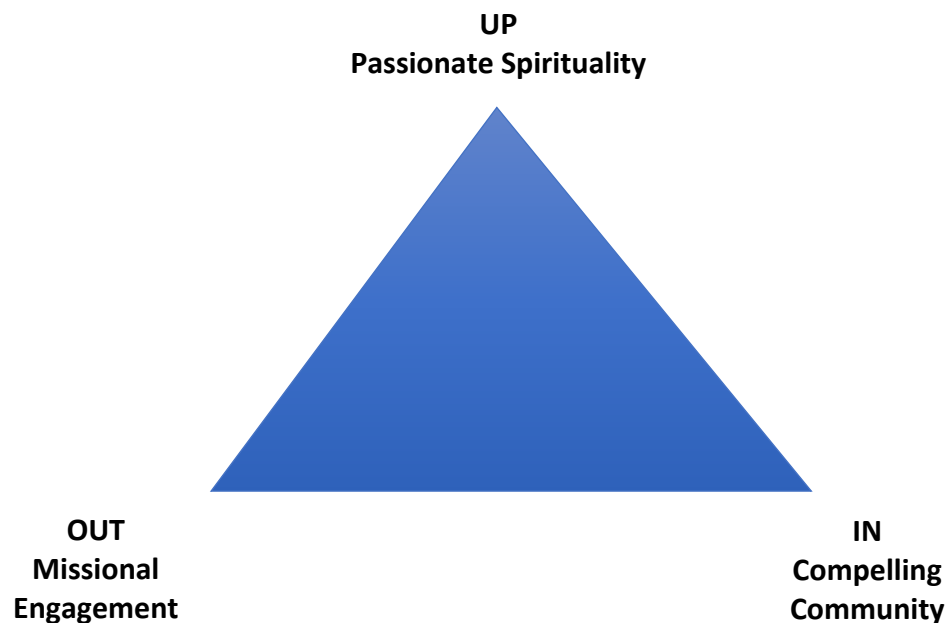
Meeting Three: Assessing Our Missional Discipleship The Up – In – Out Life of the Disciple

Remind people of the up-in-out life of discipleship from Matthew 4:18-20, where Jesus invites us to:

“Come:” The “up” life of worship and being present with Jesus

“Follow me:” The “in” life of Fellowship and Friendship with Jesus in his community

“And I will make you fishers of men and women:” The “out” life of evangelism.



In the chart following this page, score yourself using the following questions, ranking yourself or your church “1” to mean “Non-existent” and 10 to mean “Totally awesome!”:

- How is your up life with God personally? How is the worship life of your church communally?
- What would you say about your personal fellowship life? Are you in intimate relationships with Christians? How is the community life of your church?
- How are you doing with regard to reaching out personally and living missionally in your own community? How is personal evangelism going for you? For your church?
- What will you adjust or sacrifice to live a more balanced life?

On a Scale of 1 to 10 (1 being low, 10 being high) leaders and/or members scale themselves and their church:

	Leader 1	Church for Leader 1 (Ldr 1's scores)	Leader 2	Church for Leader 2	Leader 3	Church for Leader 3
Up						
In						
Out						

	Leader 4	Church for Leader 4 (Ldr 1's scores)	Leader 5	Church for Leader 5	Leader 6	Church for Leader 6
Up						
In						
Out						

	Leader 7	Church for Leader 7 (Ldr 1's scores)	Leader 8	Church for Leader 8	Leader 9	Church for Leader 9
Up						

In						
Out						

Up – In – Out Discussion

Evangelism Leadership Goal:

To balance the “up, in, and out life” of worship, fellowship, and outreach of a true Jesus follower.

Discussion Questions:

1. Which element is strongest for our church: Worship, Community, Evangelism?
2. Where is our church weakest? Why?
3. What are the consequences of your church’s strengths and weaknesses on your evangelistic outreach as a church?
4. How can you recover the dimensions of a healthy up-in-out life personally? How can we do that as a church?

Planning:

Conclusion:

Month 4 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Meeting Four: Loving God, Loving the World, and Loving the Church

From Organic Outreach for Churches, Chapters 1-3

Directions: Give people 5 minutes to journal on the following questions and then discuss.

Reflection and Discussion Questions:

1. Chapter One: Love for God: Organic Outreach is not a program. We love Jesus. We want people to know him. Evangelism flows out of our worship. How is your heart for God? How well does that translate to your love for the lost, and why?
2. Chapter Two: Love for the World: Do you love people and long for them to know Jesus? Are you willing to change and to sacrifice your preferences and your time to see that happen? What will that mean for you?
3. Chapter Three: Love for the Church: How do you feel about the church? Is our church a community into which we feel like we want to and can invite and be hospitable toward unchurched people? Why or why not?
4. As you reflect on these three chapters, what are the major changes that you and your leaders need to consider making in order to apply these ideas?

Planning:

Conclusion:

Month 5 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
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	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 6 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		

	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Meeting Six: Discussion on the 7 Mindshifts

From Organic Outreach for Churches, Chapter 4

Directions: Ask group members to share the mind shift that struck them the most, and why.

Review of the 7 Mindshifts:

1. Random to Strategic- ministries do not rise up spontaneously, and especially not evangelism ministry
2. Famine to Funding- Often outreach is one of the top five, but gets resourced at 5% of the budget if it is lucky. And that is for compassion, evangelism, and global missions.
3. Believing to Belonging- For how long and in what ways can people belong and serve before they believe? Not easy to work out.
4. Us to Them- Who is the church for? What is the balance?
5. Programs to Praying- Often we answer by adopting a program before praying and listening.
6. Mush to Clarity- Theological clarity on issues of many ways to God, the reality and rightness of God's judgment, and of Heaven and Hell, and the lostness of humanity without Jesus.

7. Fatalism to Faith- Easier to give birth than to raise the dead! Not fair to Jesus! Or to pastors! And it is not easy to give birth!

Discussion Questions: Have several people share with the whole group their answers to each question, making sure everyone gets to share at least once.

1. As you read the mindshifts, what do we feel best about? What can we celebrate in our church?

2. As you read the mindshifts, where do we most need to grow as a next step?

3. What are some steps we could take as a leadership group to make progress on one of the mindshifts?

Instruction:

Planning:

Conclusion:

Month 7 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		

	Conclusion		
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LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 8 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 9 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 10 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		

	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 11 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		

	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 12 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 13 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 14 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 15 – Theme _____ Date _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 16 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		

	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 17 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		

	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion:

Month 18 – Theme _____ **Date** _____

Time	4 Components	Instructions / Tools to Use	Presenter:
	Introduction		
	Accountability & Inspiration		
	Instruction		
	Planning		
	Conclusion		

LEADER NOTES:

Introduction:

Inspiration and Accountability:

Instruction:

Planning:

Conclusion: